

DORIN GUTU

Address: Gofuku 1139-2, Toyama, Japan
Tel: +(81) 90-7599-9638; e-mail: dgutsu@gmail.com

EDUCATION:

- 2009 - present Doctoral Course – University of Toyama, Japan. Specialization – 3D Media Quality Assessment
- 2007 – 2009 Master of Engineering – University of Toyama, Japan. Specialization – Digital Signature Technology and its Business Application
- 2005 – 2006 MBA – International Business (with distinction) - School of Technology and Management / University of East London (UEL), UK
- 2000 – 2005 Academy of Economic Studies of Moldova (ASEM), Faculty of Statistics, Cybernetics and Economic Informatics. Specialization – Cybernetics. Management of economic processes using mathematical and computer techniques. Diploma of Excellence.
- 2001 – 2002 University of Wisconsin, Marinette. (WI, USA). Student exchange program.
- 1994 – 2000 English Academic Lyceum “Mircea Eliade” Baccalaureate (Bachelor Degree) in 2000.
- 1989 – 1994 Romanian - French Lyceum “Gheorghe Asachi”.

PUBLICATIONS:

- M.Sato, D.Gutu, Y.Horita: Reduced-Reference Objective Quality Assessment Model of Coded Video Sequences Based on the MPEG-7 Descriptor. IEICE 95-A(8): 1259-1263 (2012)
- M.Sato, D.Gutu, Y.Horita: A Study of Stereoscopic Image Quality Assessment Model Corresponding to Disparate Quality of Left/Right Image for JPEG Coding. IEICE 95-A(8): 1264-1269 (2012)
- D.Gutu, Y. Horita: “A New Image Quality Assessment Model Based on the MPEG-7 Descriptor”, PCM, 2010
- “The Feasibility Of Digital Signatures For Business Application”, University of Toyama, Japan, 2009.
- “Automated Indexing Systems of Information from the Internet”, ASEM, 2005.

TRAININGS:

- MICT Lab Annual Training, System Sciences Human and Life Information Systems, University of Toyama, JAPAN, 2013
- IEEE Signal Processing Society Summer School on 3D and High Definition/High Contrast Video Processing Systems, TAIWAN, 2012
- The 17th IEEE International Conference on Embedded and Real-Time Computing Systems and Applications, Toyama, JAPAN, 2011
- Document Composition for Digital Publishing, ASEM, MOLDOVA, 2005
- Advanced Design Course for Desktop Publishing Specialists, Bucharest, ROMANIA 2005
- Xerox DocuColor Operator Training, Bucharest, ROMANIA, 2004
- FSA Undergraduate Alumni Regional Conference for Ukraine, Moldova and Belarus – NATO Extension to Eastern Europe. (Defence Committee) – Kiev, UKRAINE, 2003
- Legislative Grassroots Conference and Annual National Students Lobby Day. Conference organized in Washington D.C. for selected students of American universities, Washington DC, USA, 2002
- Member of the Student Senate. University of Wisconsin. Leadership Award, Wisconsin, USA, 2002.

SPOKEN LANGUAGES:

Romanian – native; English – fluent, Russian – fluent; Japanese – well, French – well.

COMPUTER SKILLS:

- Microsoft Office (PowerPoint, Word, Excel, Access, Outlook, Visio) - expert level;
- Graphic design: Adobe Creative Suite CS5 (Photoshop, Illustrator, Premiere) – excellent;
- Internet & Web Design: Macromedia Dreamweaver, Macromedia Flash, FrontPage; HTTP, FTP etc;
- Programming: Visual Basic, C++.
- Microsoft Windows – administration level. Database administration - advanced user level.

WORK EXPERIENCE:

- 10/2007 – present **Toyama Kaigai Boeki Co. Ltd.** – Marketing & IT Consultant, part-time basis.
- Logistics company specialized in import/export company of various equipment and services in and from Japan. Major markets include Russia, China, USA, UAE and others.
 - Responsible for establishing a marketing department and developing advertisement campaigns abroad, in countries around Japan.
 - Designed and administered the corporate website (www.tkb-net.jp).
 - Other marketing tasks, including design of promotional materials, like posters, flyers, business cards, presentation and others.
 - Corporate database administration and maintenance. In charge of all equipment procurement.
- 10/2005 – 06/2006 **Devonshire Group, London, UK** – DTP Specialist
- Provide back-up to various companies in the department of desktop publishing.
 - Main task consisted of elaborating and editing advanced documents including charts, diagrams and other configurable objects using Microsoft Office software (Word, Excel, PowerPoint, Visio, Outlook etc.)
 - Secondary task involved graphic design using Adobe Photoshop and Illustrator.
- 02/2003 – 07/2005 **XEROX Corp., Moldova Branch** – Sales & Marketing Manager
- Sales of Xerox equipment and services to prospective customers. Meet monthly sales quotas.
 - Deliver sales presentations and demonstrations to maximize sales performance.
 - In charge of elaborating marketing strategies for Xerox Moldova. This included brand promotions, product advertising, graphic design, organizing exhibitions etc.
 - Chief organizer of 3 international exhibitions of Xerox equipment (ComInfo 2005, ComInfo 2004 and a presentation of office products and services: “Start to Finish” campaign 2003).
 - Have helped increase sales of small and medium multifunction office equipment by 25% during 2003 as a result of the implementation of a new work strategy with the dealer network in Moldova. Thrived in high pressure environments.
- 09/2002 – 12/2002 **“Echo of Chernobyl” Foundation** - Project Coordinator, volunteer basis
- National NGO working in the humanitarian field for providing moral and financial help to children and families affected by the consequences of the Chernobyl catastrophe.
 - Have developed a social project for children with disabilities and from vulnerable families, which received a 20,000 USD grant for 1 year implementation.
 - Project coordination, Interpretation/translation, handled all the NGO correspondence.
- 10/2001 – 03/2002 **U.E.S. Computers Inc.** - Customer service and technical assistance
Computer sales, repairs and technical assistance company. Marinette, Wisconsin, USA.

PERSONAL DETAILS:

- Date of Birth: 17 May 1983.
Marital Status: Married.
Driving licence: Full, clean.
Interests: Computer graphic design, sports (basketball, swimming).